

## **Contracting & Appointment Instructions**

In order to complete your contracting request, please complete the following contracting questionnaire. This information will be entered into our online contracting solution. This system will securely store your information for use with any future contracting. You will only be required to complete the following documents once - we are able to apply this information to all contracts requested through BIP.

Please submit the following documents to BIP Licensing:

- BIP Producer Profile (Part I and Part II)
- Employment History Form and Questionnaire (and details to 'Yes' answers, if any).
- Signed Signature Page
- Signed Disclosure Release Page
- Completed EFT Authorization Page (be sure to attach a copy of a voided check to this page).
- A copy of your individual and/or corporation state insurance license(s).
- A copy of your E&O coverage.
- Proof of AML completion (If completed through LIMRA, no proof required. Simply note LIMRA)
- Special Notes and Requests Page (If applicable)

#### Please note:

- Producer Information Updates: It is up to the individual producer to provide updates to any changes to their
  information. If there have been changes to any information on the above forms, please let us know as soon as
  possible.
- AML: The AML (Anti-Money Laundering) refresher course must be completed on a yearly basis. This training can be done online at <a href="http://aml.limra.com/">http://aml.limra.com/</a> or with a 3rd party vendor.
- Annuities and LTC: Be sure that any state mandated continuing education is current. Many states require follow
  up C.E. every 2 years. Applications from agents with non-current C.E. will be rejected and returned to the
  carriers as mandated by the Department of Insurance in that state. Please contact your Brokerage Manager
  regarding training.
- Annuities: According to NAIC Model Regulation 275, each agent is required to complete product specific training modules through each insurance carrier prior to the date of an annuity application.

Applications from agents who have not completed the training will be rejected and returned by the carriers, according to each state's requirements.

These documents can be E-Mailed (Securely) or Faxed to our licensing team. If you have any questions, they should be directed to: info@brookfieldpartners.com Fax: 866-639-0443



## **Special Notes and Requests**

Please address any special notes, requests or assignments in the field below. We will ensure that your contracts are processed according to the information entered below. Feel free to leave this page blank if it is not needed.

Such information would include:

- Assignment of Commissions (to whom?)
- Special Hierarchy Setups
- Special Considerations (Background/Credit items)
- Any other items that do not fit on the standard questionnaire

## **Producer Set-Up Packet**

#### **USE HIGH RESOLUTION SCANNER OR HIGH QUALITY FAX**

Social Security #:	Gender: _	Date of	Birth: _		/
Email:		_Resident Insu Lic. # & State	rance: _		
Last Name:	First Nam	ne:			MI:
Phone: Fa	x:	(	Cell:		
Title:Marital Status:		Maiden	Name:		
Driver's Lic. #:			_DL Stat	e:	
Residential Address (No PO Boxes	<u>z)</u>	Start Date:		/ City/Sta	ate Not Needed
Line 1:	Line 2: _		Zip c	ode:	
Mailing Address (No PO Boxes)		Start Date:		/ City/Sta	ate Not Needed
Line 1:	Line 2:		Zip	code: _	
Doing Business As: Individ	lual	Business Enti	ty	s	solicitor/LOA
If DBA Solicitor/LOA, list who you are as	signing commis	ssions to:			
Complete the fo	llowing only	if DBA a Busi	ness En	tity:	
EIN:Business Name:		We	ebsite: _		
Your Title:Phone:		Fax:			
Principal Name:	Principal T	itle:	Emai	:	
Company Type: Corporation	Partners	ship LLC		LLP	
Corporate Address (No PO Boxes)	l	Start Date:		/ Citv/Sta	ate Not Needed
Line 1:	Line 2:		Ziţ		

## **Legal Questions for Contracting and Appointment Requests**

	e answer the following questions. If you answer YES to any question, be sure to provide a full, detailed explanation	including spec	cific dates.
Name	:		
1	Have you ever been charged or convicted of or plead guilty or no contest to any Felony, Misdemeanor, federal/state insurance and/or securities or investments regulations cpf statutes? Have you ever been on probation?	Yes	□No
1A	Have you ever been convicted of or plead guilty or no contest to any Felony?	Yes	No
1B	Have you ever been convicted of or plead guilty or no contest to any Misdemeanor?	Yes	No
1C	Have you ever been convicted of or plead guilty or no contest to a violation of federal or state securities or investment related regulation?	Yes	No
1D	Have you ever been convicted of or plead guilty or no contest to a violation of state insurance department regulation or statute?	Yes	No
1E	Has any foreign government, court, regulatory agency, or exchange ever entered an order against you related to investments or fraud?	Yes	No
1F	Have you ever been charged with ap{ Felony?	Yes	No
1G	Have you ever been charged with ap{ Misdemeanor?	Yes	□No
1H	Have you ever been on probation?	Yes	No
2	Have you ever been or are you currently being investigated, have any pending indictmentu, lawsuits, or have you ever been in a lawsuit with an insurance company?	Yes	□No
2A	Are you currently under investigation by any legal or regulatory authority?	Yes	□No
2B	Have you been under investigation by any insurance company?	Yes	□No
2C	Have you ever been or are you currently involved in any pending indictments, lawsuits, civil judgments or other legal proceedings (civil or criminal)(you may omit family court).	Yes	□No
2D	Have you ever been named as a defendant or codefendant in a lawsuit, or have you ever sued or been sued by an insurance company?	Yes	No
3	Have you ever been alleged to have engaged in any fraud?	Yes	No
4	Have you ever been found to have engaged in any fraud?	Yes	No
5	Has any insurance or financial services company. or broker-dealer terminated your contract or appointment or permitted you to resign for a reason other than lack of sales?	Yes	□No
5A	Y gtg"{qw'vgto kpcvgf ltguki pgf "dgecwug"{qw'vy gtg"ceewugf "qh'xkqrcvkpi "kpuwtcpeg"qt kpxguvo gpv'tgrcvgf "urcwwgu."tgi wrcvkqpu."twrgu"qt "kpf wuxt {"urcpf ctf u"qh'eqpf wevA	Yes	No
5B	"Y gtg"{qw'\gto kpc\gf ltguki pgf 'dgecwug"{qw'y gtg"ceewugf ''qh'htcwf ''qt''\j g''y tqpi hwn'\cmkpi ''qh'r tqr gt\{A'	Yes	☐ No
5C	Failure to supervise in connection with insurance or investment related statues, regulations, rules or industry standards of conduct?	Yes	□No
6	Have you ever had an appointment with any insurance company terminated for cause or been denied an appointment?	Yes	□ <sub>No</sub>
	Does any insurer, insured, or other person claim any commission chargeback or		

other indebtedness from you as a result of any insurance transactions or business?

Yes

Sign	Signature: Date:				
I attest that the information I have provided is true to the best of my knowledge. I acknowledge that if any information changes, I will notify my agency office within 5 days of such change. Further, I understand that my agency may contact me when I need to answer carrier specific questions.					
If you answered any questions YES, provide an explanation that includes dates, actions, and descriptions. Attach additional paper if necessary.					
19	Do you have any unresolved matters pending with the Internal Revenue Service or other taxing authority?	Yes	□ No		
18	Have you ever used any other names or aliases?	Yes	□ No		
17	financial institution?	Yes	□ No		
16	Have you ever had any judgments, garnishments, or liens against you?  Are you connected in any way with a bank, savings & loan association, or other lending or	Yes	□ No		
15C	Is the bankruptcy pending?	Yes	☐ No		
15B	Has any insurance or securities brokerage firm with whom you have been associated filed a bankruptcy petition or been declared bankrupt either during your association or within five years after termination of such association?	Yes	☐ No		
15A	Have you personally filed a bankruptcy petition or declared bankruptcy?	Yes	☐ No		
15	Have you personally or any insurance or securities brokerage firm with whom you have been associated filed a bankruptcy petition or declared bankruptcy?	Yes	No		
14C	Have you ever been the subject of a consumer initiated complaint?	Yes	☐ No		
14B	Has any state, federal, or self-regulatory agency filed a complaint against you, fined o sanctioned you?	Yes	No No		
14A	Has any regulatory body ever sanctioned, censured, penalized or otherwise disciplined you?	Yes	No No		
14	Has any state, federal or self-regulatory agency filed a complaint against you, fined, sanctioned, censured, penalized or otherwise disciplined you for a violation of their regulations or state or federal statutes? Have you ever been the subject of a consumer initiated complaint?	Yes	□ No		
13	Have you had any interruptions in licensing?	Yes	□ No		
12	Has any state or federal regulatory agency found you to have made a false statement or omission or been dishonest, unfair, or unethical?	Yes	□ No		
11	accountant, or federal contractor?	Yes	□ No		
10	Has any state or federal regulatory body found you to have been a cause of an investment – or insurance – related business having its authorization to do business denied, suspended, revoked, or restricted?  Has any state or federal regulatory agency revoked or suspended your license as an attorney,	Yes	☐ No		
9	Have you ever had an insurance or securities license denied, suspended, cancelled or revoked?	Yes	□ No		
8B	Has any Errors & Omissions (E&O) carrier ever denied, paid claims on or cancelled your coverage? Or, have you ever had a claim filed against your E&O carrier?	Yes	☐ No		
8A	Has a bonding or surety company ever denied, paid on or revoked a bond for you? Or, have you ever had a claim filed against your surety company?	Yes	☐ No		
8	Has any lawsuit or claim ever been made against your surety company, or errors and omissions insurer, arising out of your sales or practices, or, have you been refused surety bonding or E&O coverage?	Yes	☐ No		

## **LETTER OF EXPLANATION**

Date of Action:/
Action:
Reason:
Explanation:
Date of Action:/
Action:
Reason:
Explanation:
Date of Action:/
Action:
Reason:
Explanation:
*NOTE* Use additional paper if necessary
<u>LICENSES</u>
AML Provider: LIMRA NONE OTHER Date Completed:/
If Other, Provide Certificate of Completion.
Are you a Registered Rep with FINRA? Yes No
If Yes, Broker/Dealer Name:
Discontinuo II augusta anno 11
Please list any Honors you currently hold:

#### **ELECTRONIC FUND TRANSFERS (EFT)**

Account Owner Name (Req	uired):			
Transit/ABA #:				
Account #:				
Financial Institution Name:				
Branch Address:				
City:	State:		Zip:	
Account Type: Checking	g Saving	Phone:		
By signing below I hereby a necessary, adjustments for indicated on this form. This received written notification authorization is subject to the agreement, or loan agreement.	credit entries in error to authority is to remain in from me of its terminati ne terms of any agent or	the checking ar full effect until t on. I understand r representative	nd/or savings accou he Company has I that this contract, commissio	on
Signature:		_ Date:		
Attach co	py of the check he deposit slip for s		•	

### <u>History</u>

#### \*NOTE\* Attach additional info if needed

Employment -	- Please provi	de past 7 years	of employment history:
From:/	_/ To: _		-
Company:			Position:
Location:			
From:/	_/ To:		_
Company:			Position:
Location:			_
From:/	_/ To:		_
Company:			Position:
Location:			
Address Histo	<u>ry</u> Please p	rovide past 7 ye	ears of address history:
		*^	IOTE* Attach additional info if needed
From:/	/ To:		City/State Not Needed
Line 1:		Line 2:	Zip code:
From:/	_/ To: _		City/State Not Needed
Line 1:		Line 2:	Zip code:
From:/	_/ To:		City/State Not Needed

# Replace this page with a copy of your E&O Insurance Certificate of Coverage

IMPORTANT: E & O Certificate must list your full name as the insured. Please refer to the following examples.

#### **CORRECT**:

My Insurance Agency Inc.

Joe Agent

123 Main Ave
City, State, 12345

#### **INCORRECT:**

My Insurance Agency Inc. 123 Main Ave City, State, 12345

If individual name is not listed correctly please provide a letter from the E&O Carrier listing agents covered under agency policy.

#### **Signature Authorization**

PLEASE READ THIS AUTHORIZATION, SIGN IN THE BOX BELOW AND SUBMIT THIS FORM BY FOLLOWING THE INSTRUCTIONS PROVIDED ON THE COVER PAGE.
SuranceBay, LLC and its general agency customers (the "Authorized Parties") to affix or append a copy of my signature, as set forth below, to any and all required signature fields on forms and agreements of any insurance carrier (a "Carrier") designated by me through the SureLC software or through any other means, including without limitation, by e-mail or orally. The Authorized Parties shall be permitted to complete and submit all such forms and agreements on my behalf for the purpose of becoming authorized to sell Carrier insurance products. I hereby release, indemnify and hold harmless the Authorized Parties against any and all claims, demands, losses, damages, and causes of action, including expenses, costs and reasonable attorneys' fees which they may sustain or incur as a result of carrying out the authority granted hereunder.
By my signature below, I certify that the information I have submitted to the Authorized Parties is correct to the best of my knowledge and acknowledge that I have read and reviewed the forms and agreements which the Authorized Parties have been authorized to affix my signature. I agree to indemnify and hold any third party harmless from and against any and all claims, demands, losses, damages, and causes of action, including expenses, costs and reasonable attorneys' fees which such third party may incur as a result of its reliance on any form or agreement bearing my signature pursuant to this authorization.  Please sign in the center of the box below. Please use BLACK ink.

**PRODUCERIDXXX**